

Enterprise-grade Cisco Meraki networks. Delivered your way.

## The Integrator's Challenge

### The problem isn't the hardware—it's the model.

Competitors sell networks and walk away, leaving you to manage the callbacks, the downtime, and the risk—without any recurring revenue to show for it.

## What Sets SpecOp Secure Apart

### We built a smarter model.

SpecOp Secure designs, configures, and supports every network using enterprise-grade Cisco Meraki—the same platform trusted by Fortune 500s—purpose-built for custom integration.

## Why it works for you and your clients:



### Delivered your way

Sell outright, Hardware-as-a-Service (HaaS), or full Network-as-a-Service (NaaS) with no upfront hardware cost.



### Preconfigured, ready-to-install systems

You handle the install, we handle engineering, updates, and ongoing care.



### Proactive 24/7 monitoring and unlimited support included,

so issues are handled before they become callbacks.



### Built-in recurring revenue

NaaS and HaaS turn one-time network sales into predictable monthly income.



### Scales to every project

Estates, ranch properties, SMB, and commercial on the same proven platform.



### Delivers real value

Clients get enterprise performance with ongoing care; you're not left carrying support alone.



### Increases profitability

Expand services without adding headcount or after-hours troubleshooting.



### Clear competitive advantage

Competitors sell hardware and walk away; you deliver a managed network with proactive support.

**Why sell one-time hardware when you can deliver a managed network that performs flawlessly—and keeps paying you every month?**

# Three Ways to Deliver Networks



01

## Outright Sales

Standard resale model, engineered for reliability.

02

## Hardware-as-a-Service (HaaS)

Lower upfront cost, built-in RMR.

03

## Network-as-a-Service (NaaS)

Fully managed, unlimited support, built-in RMR.

## How We Compare

Features	SpecOp Secure	Other Competitors
Enterprise-grade Cisco Meraki hardware	✓	✗
Sell outright or deliver as-a-service	✓	✗ Sell-only model
Proactive 24/7 monitoring	✓	⚠ Limited or add-on
Unlimited support included	✓	⚠ Paid add-on
Pre-configured, ready-to-install systems	✓	⚠ Basic setup only
Predictable RMR model	✓	✗
Long-term client retention & visibility	✓	⚠ Unmanaged post-install

## Why Integrators Trust SpecOp Secure

### Engineered by Experts

Certified network engineers design and configure every system using Cisco Meraki for rock-solid reliability and visibility across all devices.

### Flexible Delivery

Sell it outright, offer it as Hardware-as-a-Service (HaaS), or go full Network-as-a-Service (NaaS). However you quote, you keep control of the pricing and the profit.

### Unlimited Support

Unlike other vendors, we monitor and maintain every network 24/7—firmware, patches, device performance—often resolving issues before your client even notice.

### Predictable Revenue (RMR)

Network-as-a-Service and Hardware-as-a-Service build recurring monthly revenue into every install. Your clients get enterprise performance without the capital expense; you get stability and growth.

### Built for the Long Game

You install, we handle the engineering and support.

**The result:** reliable systems, happier clients, fewer truck rolls, and a stronger reputation with every project.



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## Bring Us Your Next Project

Reliable networks. Real support. Recurring revenue built in.

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