

Enterprise-grade Cisco Meraki networks. Delivered your way.

## The Integrator's Challenge

**The problem isn't the hardware—it's the model.**

Competitors sell networks and walk away, leaving you to manage the callbacks, the downtime, and the risk—without any recurring revenue to show for it.

## What Sets SpecOp Secure Apart

**We built a smarter model.**

SpecOp Secure designs, configures, and supports every network using enterprise-grade Cisco Meraki—the same platform trusted by Fortune 500s—purpose-built for custom integration.

## Why it works for you and your clients:



### Delivered your way

Sell outright, Hardware-as-a-Service (HaaS), or full Network-as-a-Service (NaaS) with no upfront hardware cost.



### Scales to every project

Estates, ranch properties, SMB, and commercial on the same proven platform.



### Preconfigured, ready-to-install systems

You handle the install, we handle engineering, updates, and ongoing care.



### Delivers real value

Clients get enterprise performance with ongoing care; you're not left carrying support alone.



### Proactive 24/7 monitoring and unlimited support included,

so issues are handled before they become callbacks.



### Increases profitability

Expand services without adding headcount or after-hours troubleshooting.



### Built-in recurring revenue

NaaS and HaaS turn one-time network sales into predictable monthly income.



### Clear competitive advantage

Competitors sell hardware and walk away; you deliver a managed network with proactive support.

**Why sell one-time hardware when you can deliver a managed network that performs flawlessly—and keeps paying you every month?**

# Three Ways to Deliver Networks



01

## Outright Sales

Standard resale model, engineered for reliability.

02

## Hardware-as-a-Service (HaaS)

Lower upfront cost, built-in RMR.

03

## Network-as-a-Service (NaaS)

Fully managed, unlimited support, built-in RMR.

## How We Compare

Features	SpecOp Secure	Other Competitors
Enterprise-grade Cisco Meraki hardware	✓	✗
Sell outright or deliver as-a-service	✓	✗ Sell-only model
Proactive 24/7 monitoring	✓	⚠ Limited or add-on
Unlimited support included	✓	⚠ Paid add-on
Pre-configured, ready-to-install systems	✓	⚠ Basic setup only
Predictable RMR model	✓	✗
Long-term client retention & visibility	✓	⚠ Unmanaged post-install

## Why Integrators Trust SpecOp Secure

### Engineered by Experts

Certified network engineers design and configure every system using Cisco Meraki for rock-solid reliability and visibility across all devices.

### Flexible Delivery

Sell it outright, offer it as Hardware-as-a-Service (HaaS), or go full Network-as-a-Service (NaaS). However you quote, you keep control of the pricing and the profit.

### Unlimited Support

Unlike other vendors, we monitor and maintain every network 24/7—firmware, patches, device performance—often resolving issues before your client even notice.

### Predictable Revenue (RMR)

Network-as-a-Service and Hardware-as-a-Service build recurring monthly revenue into every install. Your clients get enterprise performance without the capital expense; you get stability and growth.

### Built for the Long Game

You install, we handle the engineering and support.

**The result:** reliable systems, happier clients, fewer truck rolls, and a stronger reputation with every project.



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## Bring Us Your Next Project

Reliable networks. Real support. Recurring revenue built in.

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